# **10th Annual India Warehousing Show 2021**

# **16th-17th December 2021, Pragati Madan, Delhi**

 Day- 1 ( 16th Dec 2021)

**India Warehousing Summit**

**Theme- Restructuring a Resilient Supply Chain Ecosystem for New Normal**

**Introduction:**

The pandemic has been forcing companies to become flexible, responsiveness, and efficient while guaranteeing costumers’ demands at minimum costs. Businesses are now looking at building resilience, chalking out contingency plans and bringing in agility.

In such context, supply chains appear with a thrilling importance and it is no longer just about moving packages. It has become a part of key business strategy, to be discussed at board meetings. The Logistics sector in India has today become an area of priority and Logistics now dictates production, sales and marketing plans in business Organizations. As the Coronavirus wreaks economic turmoil around the world, modern supply chains face unprecedented stress and are drawing an increased level of scrutiny. The recent covid time was the period when the vulnerabilities were exposed bluntly to business organisations. The 10th Edition of India Warehousing Show will be based on ways to eliminate the bottlenecks to restructure a resilient supply chain ecosystem for new normal.

This conference aims to highlight the existing frontiers of end-to-end supply chain management and how it can be transformed to the next level by implementing the lessons we have learned from the covid experience. With extraordinary panel Discussions, real time innovative case studies and presentations etc., the show will bring together the leaders from the supply chain & logistics industry for an inspiring, relevant and challenging content where one could plan their next step in action.

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| **Day-1 December 16, 2021- India Warehousing Summit** |
| 10:00 Hrs | **Conference Registration & Exhibition Inauguration** |
| 10:50-11:00 Hrs | Welcome Note, Conference Inauguration & Lamp Lightening  |
| 11:00-11:15 Hrs | **Knowledge Presentation:** **TRENDS – STRATEGY – PROFITABILITY – EXPANSION:** Scaling up the Supply Chain Ecosystem |
| 11:15-11:30 Hrs | **Opening Keynote: Weighing National Logistics Policy aimed at reducing elevated costs**  |
| 11:30-12:30 Hrs | **Inaugural Panel Discussion: Navigating the New Normal: Restructuring a Resilient Supply Chain Ecosystem** **Session Brief:**Businesses have some major issues to consider when rebuilding and restructuring their supply chains to ensure that they learn from the lessons of Covid-19 and implement more resilient and better supply chains for the future. The recent pandemic taught executives to take calculated risks to deliver high returns. In this session, hear how companies have used unconventional approaches to separate themselves from peers during recent turns.**Session Highlights:*** Is India ready for the Futuristic supply chain technologies?
* Preparing your supply chains to think and act differently.
* Scaling up the Supply Chain Ecosystem to become Agile and Future Ready in the New Normal World.
* Changing Business Models and new trends in warehousing
* Best practices and challenges in designing a resilient network while optimizing for cost and customer fulfilment expectations.
* New learnings from the crises.
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| 12:30-13:15 Hrs | **Panel Discussion: 2022 and beyond: What Trends are shaping the new world of warehousing?****Session Brief:**With convenience and customer experience at the forefront of any industry, warehouses and distribution centres have had to adapt to the evolving consumer landscape. The rise of ecommerce has played a huge role in shaping the way warehouses operate, as have consumer expectations for speed of delivery, customization, product availability and much more. In this session, hear how warehousing world is evolving with new the new trends.**Session Highlights:*** Increasing demand and the upcoming boom in warehousing industry.
* How consolidation of warehouse in Tier II & III cities will reflect on the logistics industry?
* New models in warehousing industry like ASRS (Automated storage and retrieval system), Rental warehousing, Capital Model etc.
* Space Shift in warehousing from non-e-commerce to e-commerce
* Automation in Warehousing
* Fulfilment centres vs warehouses
* The future of logistics park and their strategies
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| 13:15-14:15 Hrs | ***Networking Lunch Break*** |
| 14:15-15:00 Hrs | **(Live Streaming Session)- Global Perspective: ROAD TO RECOVERY: Leveraging the supply chain to boost your company's bottom line.****Session Brief:**As the Covid 19 wreaks economic turmoil around the world, modern supply chains face unprecedented stress and are expected to decrease the process cost and provide relaxation to the bottom line. An exceptional supply chain creates efficiencies and can create a sustainable competitive advantage. These efficiencies can increase revenue while decreasing costs. **Session Highlights:*** How companies are improving supply chain to retain profitability without passing that increase cost to customer?
* Changing relation between countries and their impact on export and import.
* Diverse and local sourcing will be the key to building stronger, smarter supply chains and ensuring a lasting recovery.
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| 15:00-15:45 Hrs | **Panel Discussion: Evolving Infrastructure management & Innovation – what are the biggest challenges for Logistics & Supply Chain in India?****Session Brief:**The various challenges faced by the logistic industry lead to high logistics costs incurred by the Indian economy and the lack of infrastructure development. This is despite the fact that cost of labour, one of the most significant contributors to logistics costs in developed countries, is significantly cheaper in India, and other logistics costs typically include transportation, warehousing, inventory management, packaging etc.. What is worrying about the logistics costs in India is the distribution of costs across various heads, this session aims to highlight the infrastructure related challenges and how we can overcome these challenges?**Session Highlights:*** Removing Infrastructure bottlenecks to accomplish more-how to scale up the transportation related matters?
* How companies can overcome hinterland access problems?
* India has a huge road structure but comes with barriers and congestion- what can be done to consolidate and scale up distribution at lower costs?
* Non-Standardization of the transportation is another challenge for supply chain industry as road movement is very fragmented in India- how it can be improved?
* The pressure on roads and railways in India is immense- What could be the possible alternatives?
* New infrastructure, opening of new corridors / clusters, new lands on new road- With major thrust and Investments in infrastructure, major changes expected, what changes and by when?
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| 15:45-15:55 Hrs | **Talk Show: REPURPOSE your supply chain : Why a Customer-Centric Supply Chain Matters the most TODAY?**As we continue to navigate the uncertainty of fast-changing shifts in customer behaviours, a customer-centric supply chain is essential to the well-being of companies and society as a whole, In this one to one session, hear from the horse mouth, how they have built the customer centric supply chain, solutions to the issues they have faced and how they have set an example for the industry. |
| 15:55-16:40 Hrs | **Panel Discussion: Where’s the Money? Underlining the Risks and rewards of investing in India’s logistics sector.****Session Brief:**The logistics sector is one that sees significant and consistent M&A deals, but it is also perceived as an industry where high financial returns are elusive, this session will have thought provoking decision makers who will share their insights on the trends that are driving this industry to partner with the global players, how it will impact the Indian Players? How it can attract more investments?* Why logistics Industry’s high financial returns are elusive? How this challenge can be addressed?
* Early-stage bet that can be a blockbuster tomorrow~ what are the Sub-Segments of logistics sector that can be seen as good early investment opportunity?
* How India can come up in the LPI Ranking by the World Bank? As it can redirect to the areas, where the investment should be directed.
* Funding for Warehousing Parks and 3PLs
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| 16:40-17:25 Hrs | **Exclusive Kick off Session: “Changing Face of Industry “****Meet the Industry Heroes who have transformed the Indian supply chain & logistics industry to the Next Level.****Session Highlights:*** Trends that will disrupt supply chain & logistics industry in the Next Decade
* Changing from Traditional distribution to the Fully Automation process for next decade.
* Looking beyond the next quarter - fulfilling shareholder and investor expectations quarter to quarter, with an eye on long-term vision and sustainability.
* What will it take for Indian logistics start-ups to acquire international stage?
* How a successful CEO can navigate this turf?
* First mover advantage vs a me-too player
* The funding myth and bias - is enough funding available for Supply chain industry in India? Has the media hyped up the availability of easy funding too much, and the innumerable angel investors that abound?
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| 17:15 Hrs | **End of Day-1 Conference** |
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| **Day-2 ( 17th Dec 2021)** **E-commerce & Logistics Summit** **Theme- Creating a Transformation Road Map for Ecommerce Supply Chain** **Introduction:** Most companies are currently focused on the near-term goals, with their strategies addressing the COVID-19 situation as a temporary problem. But, if businesses look at the current situation strategically and align smartly, it may potentially help propel future growth and competitive advantage for many years to come. It is now time for players across the logistics ecosystem to make the most of this paradigm shift and collaborate effectively to use digital tools and technology for reducing inefficiencies and optimizing delivery at every level of the logistics supply chain. Digitalization and technology adoption is expected to gain traction during the post-pandemic recovery phase, which is expected to drive the Indian logistics industry to grow at a CAGR of 7.2% between 2019 and 2025. This conference aims at highlighting the key steps for building long-term resilience and urgent need to transform the traditional supply chain towards a more digitalised and well-oiled one |
| **Day-2 December 17, 2021** |
| 11:00-12:00 Hrs | **Opening Panel Discussion: Crisis brings opportunities: Current landscape, key takeaways and what next in Ecommerce world.**The Pandemic has fuelled massive growth in ecommerce.It has amplified a dozen trends that had been disrupting the industry for many years now. The present crisis has created an opportunity for e-commerce companies to ‘tap’ into a wider customer base.**.** **Session Highlights:*** Macro trends impacting ecommerce fulfilment.
* How to compete and win in a challenging DTC environment.
* How these trends and market forces are shaping the future.
* Tactics and strategies to help you up your last mile delivery game.
* Managing returns as peak sale means peak returns.
* Customer relationship strategy that outlast the pandemic.
* Successful Omnichannel business strategies.
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| 12:00-12:15 Hrs | *Slot booked for additional presentations* |
| 12:15-13:00 Hrs | **Panel Discussion: Customer is the King – Ecommerce riding the cognitive technology wave to enhance customer experience.** **Session Brief:** Thanks to advances in technology it is now incredibly cheap, fast and easy to sell online. Every week brings in a new opportunity and platform. Yet with every additional improvement to online selling, retailers have realised the earning the business and loyalty if Gen Z consumers is critical to future growth and profitability. In this session we will learn How to better understand and deliver on your customer demands to facilitate differentiated CX and the go-to-next-gen technology to redefine customer experience. **Session Highlights:*** Raising the bar with artificial intelligence to create seamless and personal engagement beyond transactions
* Cognitive technology such as chatbots for high accuracy and low complexity.
* Digital data sets to better understand and deliver on your customer needs.
* Developing a personalized cross-channel experience that exceeds customer expectations.
* Does ‘Buy Now, Pay Later’ solution makes sense? What are the pros n cons.
* Empathetic engagement best practices
* IOT to provide real-time and predictive data helps to identify bottlenecks and keep your delivery promises
* Use of Blockchain in supply chain and Big Data
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| 13:00-14:00 Hrs | ***Networking Lunch Break*** |
| 14:00-14:45 Hrs | **Panel Discussion:** **Breaking down Last Mile Delivery – Can Disruptive Technology & Automation really change the Game ?****Session Brief:** Evolving consumer expectations makes last mile delivery a crucial aspect for logistics companies and suppliers. As a result, need for considerably reducing the delivery and fulfilment times in a thriving e-Commerce sector worldwide is driving the demand for technologies among stakeholders. End-use industries, including chemical, pharmaceuticals, healthcare, FMCG, and food and beverages, who increasingly focus on last mile delivery will be early adopters of new technologies and automation . All these factors shape the trajectories of the last mile delivery transportation market, and will continue to shape new delivery models over the next 10 years. This session will talk about the disruptive technologies, Automation & new business models that are reshaping last mile delivery experience and helping companies thrive in the competitive environment. **Session Highlights:*** Understanding the real applicability of Automation in difference level companies.
* How digital innovation can transform the last mile delivery
* Finding the right delivery model – AGVs with parcel lockers, drones and bike couriers
* Benefits of EV policy and electrification of logistics.
* Use of intelligent routing and scheduling system to lower cost per delivery.
* Data Science, Machine Learning and BI for Better Decision Making
* Improved Visibility and collaboration
* How e-commerce logistics is preparing for future black swan events-How to innovate and stay relevant?
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| 14:45-15:15 Hrs | **Fire Side Chat: Enhancing Operational Excellence via re-skilling the workforce in post covid world: A Supply chain perspective.**Session Brief:The COVID-19 pandemic is latest in a series of unexpected disruptions to strain supply chains. In response, companies are looking to automation and digital capabilities to build resiliency and agility. However, as futurists have said: Technology will make things possible; talent will make them happenWhat enterprises can do to help solve the supply chain talent gap, In response to disruption, companies should re-evaluate their supply chain organization's talent structures to enable speed to innovation.This session intends to highlight the importance of addressing the skill gap and bringing out the major challenges within the warehouse and transportation ecosystem to be specific.Session Highlights:* Required Skills by Job Level within each Logistics Function
* What is the perspective of Logistics Industry on Functions Experiencing Shortage of Professionally Trained Human Resources?
* How to deal with growth in demand for the qualified professionals by segment?
* What is the Industry’s Expectations and Perceived Gaps in Capabilities of Logistics Institutes?
* Underlining Industry’s Wish List of Initiatives from the Government to Address Shortage of Skilled Human Resources in Logistics
* Need to focus on training in logistics and supply chain area in order to create a pool of service oriented professionals**.**
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| 15:15-16:00 Hrs | **Panel Discussion: Investment Snowballing in last mile – Trends that attracts the investors in last mile and where does all the money go?****Session Brief:**Most of the analyzed last-mile startups rely on unconventional delivery modes, e.g., using crowdsourced delivery, drones, AVs, and parcel lockers. As they make up USD 9.9 billion of the 11.1 billion, these are more successful in raising funds when compared to their peers relying on a more traditional fleet.**Session Highlights:*** How COVID changed the investment landscape?
* What makes for a winning play? What are the emerging trends?
* Why investors are looking at supply chain technologies in 2022?
* Impact of temporary funding pause from China’s VCs.
* Investment in electric vehicle companies for last mile delivery.
* Government of India’s Measures to Boost Business, Improve EoDB & Welcome FDI During COVID-19
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| 16:00-16:45 Hrs | **Rap up Panel Discussion: How to be Omni-supply chain and E-commerce Ready?****“NEED OF THE HOUR”****Session Brief:**In today’s scenario customer service is more important than ever, and customers expect purchases to arrive at record speeds with free or low-cost shipping,.As a result, e-commerce will have wide-ranging impacts on supply chain management. Fortunately, the Internet of Things (IoT), big data, and fully integrated supply chain systems have the potential to meet these demands, in this session learn how e-commerce will effectively change supply chain management forever.**Session Highlights:*** Traditional Supply chain process Vs E-commerce: how to unfasten this siloed approach and be future ready?
* The Amazon Effect: How this retail giant has shaken-up the entire supply chain process and what supply chain can do to keep up?
* How PE Funded E-commerce is transforming the warehouse industry today?
* Risk Vs Benefits: losing B2B relationships, meeting the demands of customers, additional costs to the company, is it worth to risk?
* Why transition to omnichannel supply chain management is important?
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| 16:45 Hrs | **End of the conference**  |