

India Warehousing Summit 2019

Agenda - Day 1 – 20th June 2019

2019 is the golden year for the Indian warehousing sector. An unprecedented rise in growth through new reforms, technology enhancement, increasing FDI etc. is being observed. India Warehousing show, will throw a light on how bright the future looks for India Warehousing sector.

| Conference Agenda 20 June 2019 | |
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| | [Research Presentation] Indian Warehousing Industry: Trends, Key Findings, Opportunities, Future Growth and investments (Knowledge Partner) |
| | [Inaugural Session] Spotlight On: Industry reforms and Indian economy playing a pivotal role The warehousing industry has come a long way since its inception, but it was never fuelled up like it has been now. Major transformations in the market - rapid rise of e-commerce, have led to an increased demand for warehouses in the country. This session will highlight the impact of reforms, efficiently booming the sector and how to make the most of this situation- <ul style="list-style-type: none">• What major opportunities have surfaced for the industry players after the implementation of GST?• Warehousing and logistics facilities now fall under the infrastructure category – How is it affecting the industry?• Is GST aiding in meeting the burgeoning gap between demand and with supply?• A surge in warehouse spacing, big investments being attracted towards it, driven by the onset of GST.• Boosting of cost efficient hub and spoke model as well as the growth of the Multi Modal Logistics Park (MMLP) is direct impact?• How to achieve economies of scale?• Global third party logistics (3PL) market on the rise.• What could be the major hiccups despite government support? Ways to smoothen them? |
| | Smarter Warehouses: The Changing Face of Technology in a Warehouse <ul style="list-style-type: none">• Are supply chains truly enabled to operate a hyper-efficient, optimal warehouse with Big Data & IOT integration?• Introduction of cloud has made warehousing technology become even more pronounced. Cloud technology a powerful, cost-effective tool especially for SME's. How far is India from it?• Is Block Chain Technology is set to transform the Supply Chain?• Are robots in the picture yet or still science fiction?• Is rise of Automatic guided vehicles (AGVs), the next step in turning warehouses into ever-more efficient inventory management hubs?• Warehouse Robotics market stands tall as one of the most proactive industry. |

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| | <ul style="list-style-type: none"> • Mobile Robotics and Fixed Robotics – which of the two product types, is likely to procure the largest share in the Warehouse Robotics market? • Between Automotive, Electronics, Food & Beverages and Pharmaceuticals are defined as profitable verticals in the Warehouse Robotics market – which will be the most emerging in near future? • Can drones be the future? A far-fetched idea now shaping up reality, with drones and robots carrying out the work of warehouse staff – warehouse tours, compare results, identify discrepancies etc. • Will cheaper alternatives such as smartphones, Android devices, wearable’s etc. could replace to expensive RFID guns that were a fixture in most warehouses. |
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| 1:30 - 3:00 Hrs | Networking Lunch Break |
| | <p>The Location Mantra – A never ending challenge.</p> <p>Deciding where to put your future Warehouse can really be challenging. With the massive expansion of warehousing set ups, location arises as a prime factor:</p> <ul style="list-style-type: none"> • What are key factors to keep in mind while selecting locations? • How to decide on the number of distribution centres? • Fixed costs and qualitative factors. What methods should be used to assess these two? • A good balance between an inexpensive location and proximity to customers and focusing on minimizing the cost of warehousing. • Major cities like Ahmedabad, Bangalore, Chennai, Hyderabad, Kolkata, NCR, Pune, and Mumbai, are the top demand centres and numerous investment opportunities. Upcoming hot locations? Is expansion in Tier 2 and Tier 3 reckoned? |
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| | <p>Global Investments – Snowballing!</p> <p>Government reforms, rising levels of disposable income across India, coupled with increasing pressure from e-commerce has attracted global investor interest and signals good news for development in the sector.</p> <ul style="list-style-type: none"> • Global investors partnering with Indian industrial asset managers – What’s driving this trend? How does it impact the Indian players? • Global investor interest in setting warehouse platforms will drive lucrative exit opportunities – what should the Indian asset managers learn from this? • Indian players also enticed with international presence as they can optimize their operations by partnering with larger players with presence in multiple locations. • Challenges from collaborations - fragmentation, accountability, and a lack of consistency! Will standardisation aid to this issue or there’s more to it? |
| | End of Day 1 Conference |

Last Mile Delivery Conference 2019

Agenda - Day 2 – 21st June 2019

| Day 2 – Last Mile Delivery | |
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| | <p>Breaking down the “Last Mile Delivery” Challenges and how to turn it into an opportunity?</p> <p>Any company involved in managing supply-chain logistics understands that cracking the inefficient last-mile delivery is quite a complex task, this session will bring out the challenges that matters and how are they being answered-</p> <ul style="list-style-type: none">• How to build an agile, flexible last-mile delivery ecosystem? Unpredictable demand, new consumption patterns and customers’ need for transparency has highly impacted the delivery world , how to win in this competitive era?• Consumers’ increasing desire for faster and more frequent deliveries- how to be seamless in delivering the trust along with goods.• ·Reaching Customer Expectations—and Cutting Costs-How organizations can get the last-mile value proposition right while mitigating profitability risks ?• Last Mile Innovations and Drone Delivery - As e-commerce continues to advance, there’s a growing need for a more viable solution to deliver in heavily congested and confined urban areas, what can be done now?• Poor infrastructure in the developing countries add to the woe involving more time and cost- how to unload this challenge?• Challenges for eCommerce- e-commerce revolution has turned the “traditional” supply chain on its head. From speed to delivery, how to deal with COST, TRANSPERENCY & EFFICIENCY. |
| | <p>Challenges and Opportunities in ‘Last Mile’ Logistics for On-Line Food Retail</p> <p>Numerous considerations are already in play around servicing of last mile logistics for on-line food retail including whether it is home delivery or pick-up; delivery is attended or not; and, whether the service is managed in-house or out-sourced to third party providers. Selecting the appropriate distribution and delivery channel is challenging with choices intimately related to the variety and price of products offered for sale, this session systematically explores these issues emerging in online food retail logistics –</p> <ul style="list-style-type: none">• Changing consumer expectations and preferences• Innovations in new technology• Provenance & traceability• Seasonality and emerging reverse logistics issues linked to ‘green’ carbon miles’ considerations |
| End of Conference | |