

HIGH VALUE BUYER PROGRAM



We're excited to introduce the High Value Buyer Program, a unique initiative designed to provide exhibitors with unparalleled visibility and direct interaction opportunities with high-value buyers.

Elevate Your Presence and Connect with the Right Audience:

Ask Me Anything Series:

Showcase Your Expertise to a Targeted Audience



- Leverage the "Ask Me Anything" series to position your company as an industry thought leader.
- We'll feature an industry influencer, and promote questions from the industry, and then chosen questions will be answered with a video.
- Benefit from pre-event social media promotion, driving awareness and engagement to your brand.

Advisory Meet

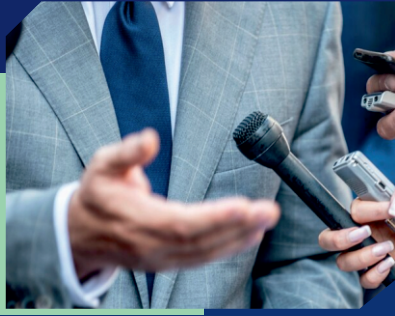
Influence the Future of the Industry

- Gain exclusive access to the IWS Advisory Panel and contribute to shaping the future of the warehousing sector.
- Participate in discussions that will influence the agenda and topics of the 14th edition of IWS, ensuring your voice is heard.



Interview Series:

Bring Your Story to Life



- Take us on a virtual tour of your facilities and showcase your products and services through our engaging discussion/interview series.
- Establish a personal connection with your target audience and demonstrate your company's capabilities in a real-time setting via this virtual tour.

Govt-Industry Closed Door Meeting

Access High-Level Decision Makers

- Benefit from our exclusive, invite-only meeting with government dignitaries and key industry leaders.
- Engage in direct dialogue and build valuable relationships with decision-makers who can impact your business.



Startup Bazaar:

Connect with Emerging Innovators and Buyers



- If you are a startup, gain great visibility with the minimal booth cost.
- Selected startups will have the chance to pitch their solutions to a jury of top buyers, opening doors to potential partnerships and deals.
- We will create a specific area for startups within the show.

Buyer Seller Zone

Direct Networking and Deal-Closing Opportunities

- Capitalize on our dedicated networking space to engage with high-value buyers in a focused environment.
- Connect with speakers and buyers of your choice after panel discussions, facilitating direct interactions and deal-making.



High Value Buyers connected with IWS 2025



Sagar Kadu
Director Logistics
Ministry of Commerce &
Industry,
Government of India



Kamlesh Gosai
Executive Director
Gati Shakti (Traffic),
Railway Board
(Ministry of Railways)



H. N. Aswath
Development Advisor
Ministry of Ports,
Shipping and Waterways



Pratap Singh Chauhan
Head Exim
Jindal Stainless Ltd



Manish Gupta
General Manager
& Divisional Head
Spare Parts Logistics,
Honda Cars India Ltd



Shivam Soni
Sc-C/Dy Director
Services Sector
Department, Bureau of
Indian Standards



Abhishek Bhutani
MD Logistics & Industrial
and Ahmedabad,
Cushman and Wakefield



Prof. Jitesh Thakkar
Dean of Academics
Gati Shakti
Vishwavidyalaya



**Commander (Retd)
Pawan Pannu**
Business Head
Delhi Region Central
Warehousing Corporation



Dr Surya Prakash
Associate Professor
(Operations Management),
Great Lakes Institute
of Management



Abhishek Chaturvedi
Head Sales & Service
Godrej Korber
Supply Chain Ltd.



Anil Khanna
Vice President
Supply Chain Operations
Reliance Retail



Gautam Saraf
Managing Director
Cushman & Wakefield
Mumbai,



Rajat Wahi
Senior Advisor
CPG & Retail



Puskar Mukherjee
Vice President &
Head of Supply Chain,
Emami Agrotech Ltd.



Bharat Bhushan Rathi
Head of Logistics
Mankind Pharma



Anil Kumar Mishra
National Logistics Head
(South Asia) , Pladis Global



Megha Bansal
Vice President
Supply chain and Logistics
ONDC



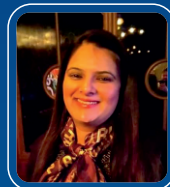
Arun Shukla
Director – Solution Design,
Contract Logistics,
SCO, DP World



Umesh Madhyan
Vice President
Logistics,
Hindustan Coca Cola
Beverages Pvt Ltd



Mayur Chhabra
Head of Supply Chain
(White & Paints Business)
JK Cement



Taruna Arora
Procurement Lead
Infosys



Devi Shankar
Executive Director
Industrial and Logistics,
Anarock



Karan Vohra
Supply Chain Manager,
Customer Service
North India and Nepal
Colgate Palmolive



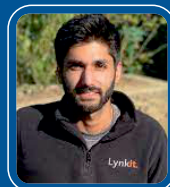
Dr.Sanjeet Walia
Sr. Regional Manager-
Operations
Blue Dart Express Ltd.



Raja Kumar
Head – Export Warehouse
Maruti Suzuki



Ruchee Awasthi
Senior General Manager
Schneider Electric



Uddhav Kumar
Co-Founder and CEO
Lynkit



Biswajit Bhattacharya
Lead Client Partner &
Automotive Industry Leader
India S/Asia, IBM



Priyanka Chauhan
Project Head Warehousing
Nestle



Poonam Munjal
Professor,
National Council of
Applied Economic Research
(NCAER)



Bhupendra Kumar
Head of Logistics,
IOL Chemicals and
Pharmaceuticals Ltd



Mateshwari Mishra
Director
Dept. of Food and
Public Distribution,
Ministry Of Consumer Affairs,
Food And Public Distribution



Prashant Kumar
Vertical Business Head -
E-commerce/
Warehouse Automation,
Mitsubishi Electric-FA-India

Key buyers at the show



For more, Contact:

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