



9th INDIA WAREHOUSING SHOW 2019

20-22 JUNE 2019 | Pragati Maidan, New Delhi

POST SHOW REPORT



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The 9th edition of India Warehousing Show concluded on a high note once again reinstating its position as a market leader

The 9th edition of India's truly global logistics show – India Warehousing Show concluded with pomp and extravaganza. The event proved to be an unrivalled and the most popular show on **logistics, warehousing, automation, material handling and supply chain** bringing together 12,293 unique visitors from June 20 to 22 at **Pragati Maidan, New Delhi**. The annual exhibition was a converging point of 259 exhibitors showcasing their comprehensive range of innovative products, solutions, technologies, market trends and value added services in a span of 3 days attracting positive feedback from the visitors.

Impressions from the show floor



The largest area ever!
Spread over an area
12,235 SQM in 2019



The most exhibitors ever!
The exhibitor count for IWS
2019 **increased by 3.6%**



The most attendees ever!
Increased by 12% compared
to the 2018 event

2019 AT A GLANCE



12,235

SQMs EXHIBITION SPACE



259

EXHIBITING COMPANIES



70

FIRST TIME EXHIBITORS



10

EXHIBITING COUNTRIES



12,293

TRADE VISITORS



12

VISITING COUNTRIES



203

CONFERENCE DELEGATES



1076

GOCONNECT : BUSINESS MATCHMAKING
MEETINGS

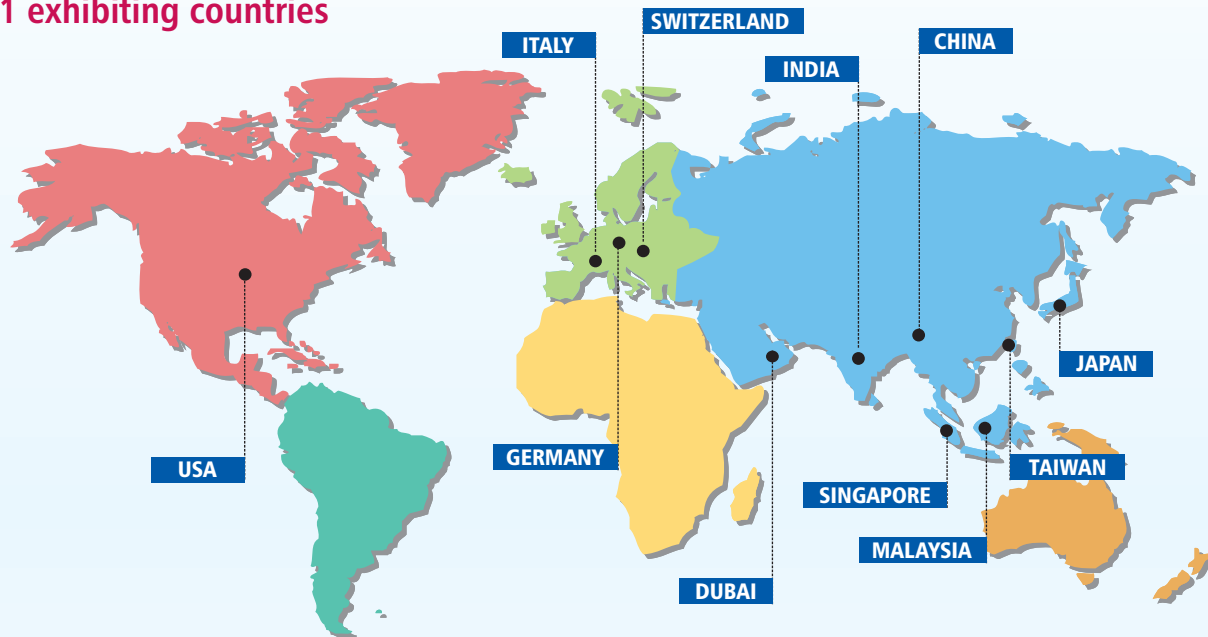


1910

VIP BUYERS

EXHIBITOR FACTS: EXHIBITOR ANALYSIS

Top 11 exhibiting countries



EXHIBITOR FACTS:



259 EXHIBITORS



26 INTERNATIONAL EXHIBITORS



10 COUNTRIES



70 FIRST TIME EXHIBITORS

EXHIBITOR FACTS: EXHIBITOR ANALYSIS

Exhibitor Feedback

86%

exhibitors agreed that exhibition delivered better ROI than other media channels

73%

exhibitors agreed that IWS is highly effective in generating sales leads

86%

of the exhibitors recommend participation in the next edition

48%

of the exhibitors agreed that IWS is an effective platform to conduct productive & quality meetings



92%

exhibitors were overall satisfied with their participation at IWS

Top 6 sectors at IWS 2019



Warehouse infrastructure



Material handling, picking & storage



Logistics & supply chain



Logistics automation



AIDC

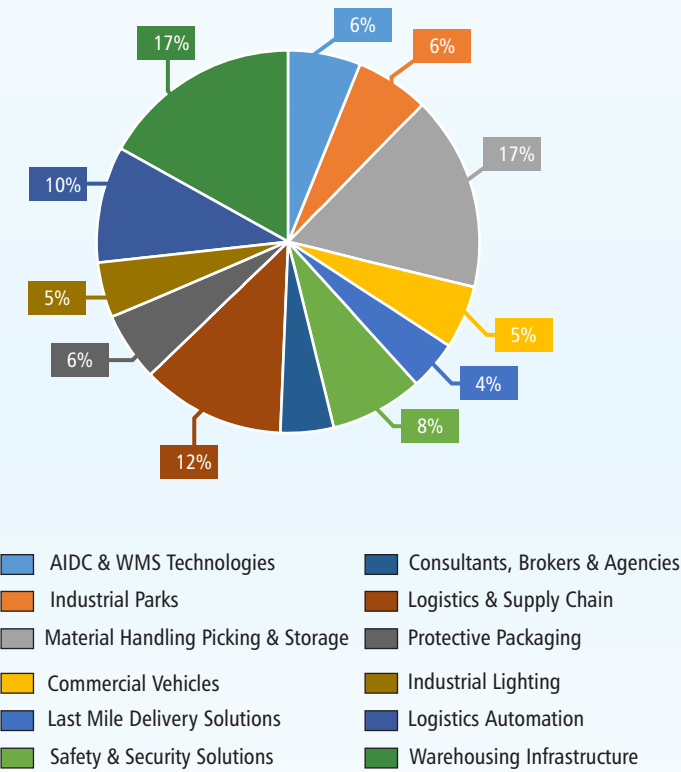
AIDC & WMS



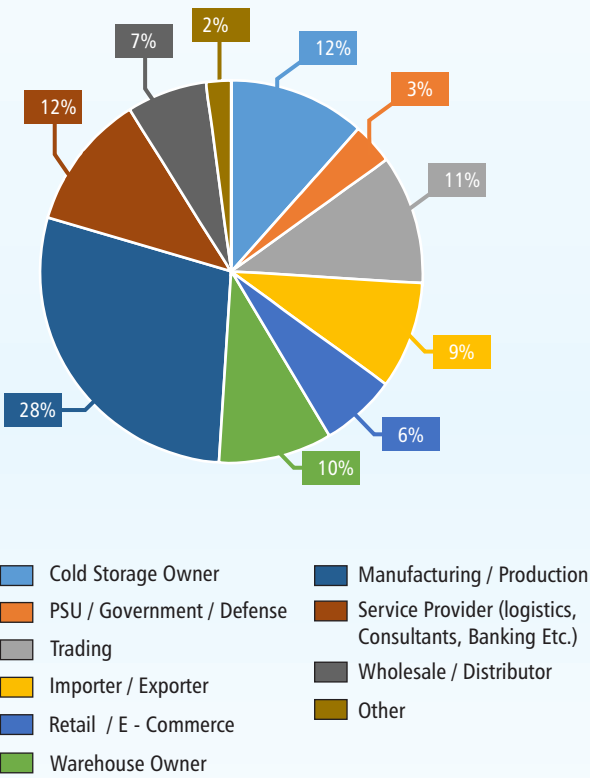
Last mile delivery solutions

VISITOR FACTS

Product of interest

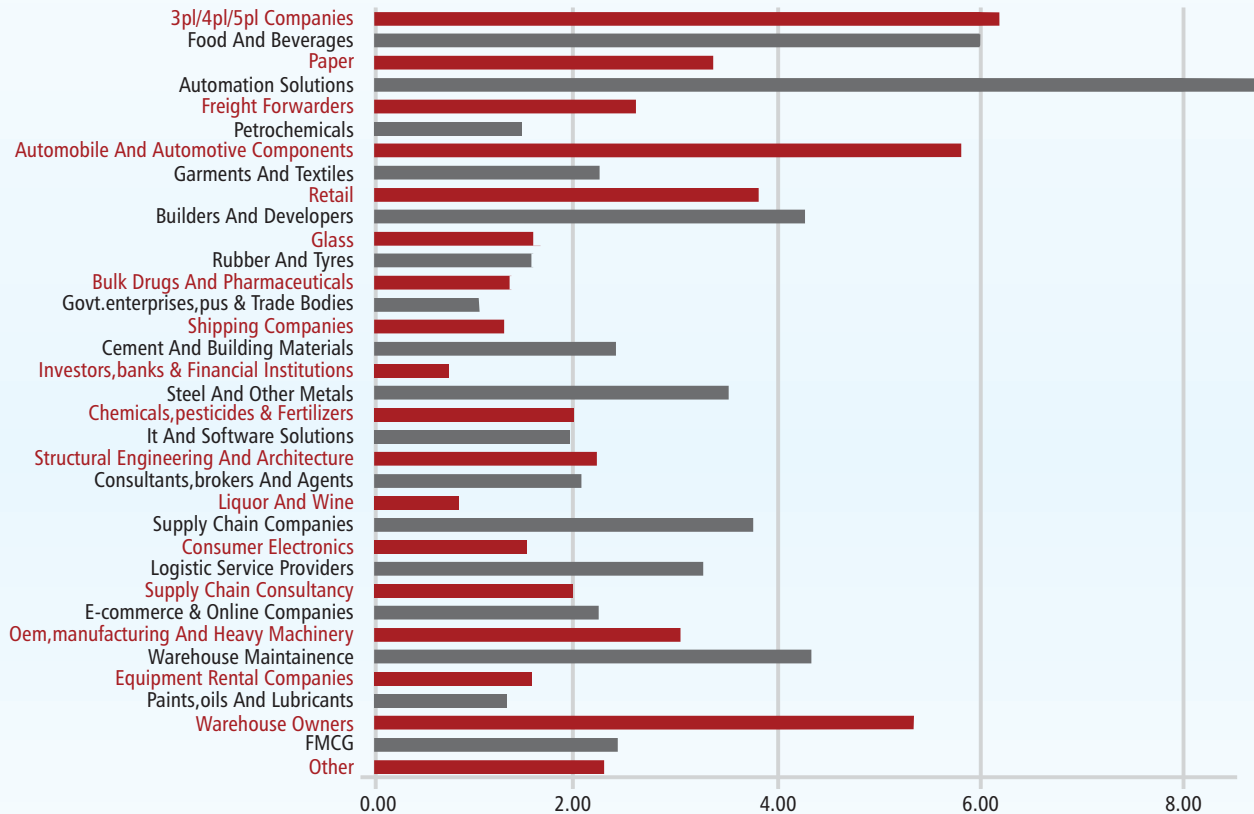


Nature of business



VISITOR FACTS

Breakup of visitors by industry/sector



ACTIVITIES DURING THE SHOW

White paper launch by Knight Frank and JLL India.

Day 1 of the conference witnessed white paper launch by Knight Frank and JLL India. The White Paper themed Indian Warehousing: The evolutionary leap forward aiming to display India's position in the evolution of logistics. It gives a snapshot of current trend and market dynamics that will boost growth and pave the way for the future.



Open floor workshop:

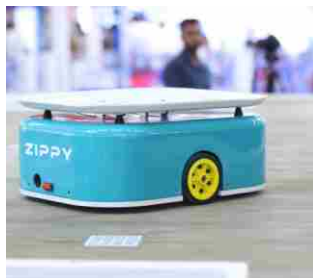
Open floor workshop: India Warehousing Show hosted open floor workshop that was built around the topic 'I have a warehouse and I want to maximise profits'. The focus of the workshop was to highlight and understand how smart warehouses are planned and designed at the initial planning stage alongside to gauge best practices on how to be more productive, minimise expenses and maintain a smooth supply chain flow.





PRODUCT LAUNCHES:

Around 70 new products were launched at this colossal platform over a period of three days. Moreover, there were enthralling live-demonstration of ground breaking technology, products and services encompassing warehouse building, storage solutions, materials handling, logistics packaging, automation and supply chain services covering the entire value chain of intra-logistics in India.





INDIA WAREHOUSING SUMMIT:

2019 was the golden year for the Indian warehousing sector. An unprecedented rise in growth through new reforms, technology enhancement, increasing FDI among other developments was observed. The summit successfully highlighted what the future holds for Indian Warehousing sector.

The conference also hosted over 60 key speakers who are industry experts and brought their knowledge and expertise to the show floor. They shared their insights on various topics such as:

- Smarter Warehouses: Building Designs & Layout
- Skilled Manpower Deterrents – A Pressing Issue
- Flexible Automation: The future of fulfilment by Grey Orange
- Best Practices – Need of the Hour
- Global Investments – Snowballing
- Smarter Warehouses: The Changing Face of Technology in a Warehouse





LAST MILE DELIVERY CONFERENCE

The second day of the conference was built around the theme "Last Mile Delivery" Challenges. The main focus was to understand the challenges whilst effectively creating an opportunity.

- Breaking down the "Last Mile Delivery" Challenges and how to turn it into an opportunity?
- Attracting investments into Last Mile Deliveries
- Technological Innovations in Last Mile Delivery
- Challenges and Opportunities in 'Last Mile' Logistics for On-Line Food Retail

The conference brought together 203 delegates. The delegates came from eclectic backgrounds such as FMCG, retail, E-Commerce, electronics, investment banks and many more verticals along with intralogistics industry making the conference a truly versatile knowledge sharing forum.



WAREHOUSE EXCELLENCE AWARDS

Reed Munch Exhibitions, the organisers of India Warehousing Show collaborated with ESR, a leading pan-Asia logistics real estate developer, owner and operator and presented the 2nd edition of Warehouse Excellence Awards. The awards recognise and appreciate companies that are constantly evolving themselves, upgrading their current facilities, technologies and redefining their processes. Through this platform, the aim was to highlight as well as promote companies and their best practices in the industry.

www.esrwarehouseawards.com





INDIA WAREHOUSING SHOW 2020



Most important marketplace for logistics professionals in Asia

18-19-20 JUNE 2020 | Pragati Maidan, New Delhi



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